Discover Goodwill

Forecast

Outdoor Fun at The Grove;

Employment Numbers at Record High

Est. 1977

Newark, Ohio | www.goodwillnewark.com

2015 Annual Report

Board of Custodial Past, Present, Tructooc Services and Future Trustees

Thank you to the many community members who volunteered their time to serve on our 2015 Board of Trustees.

Officers

Robert McGaughy Chairperson
Rich Pfahler Vice Chairperson
Melissa FlemingSecretary
James Hobson Treasurer
Jack Crockford Emeritus
Rod Nelson Legal Counsel

Trustees

Girard Besanceney Michelle Garcia Honorable, Michael F. Higgins Korey M. Kidwell Bonnie Manning Dr. Marc Miller Douglas Sassen Ginger Varner Zane Wachtel Marjorie Wilson Ray Wilson

Past Board Members

2017 will mark 40 years of Licking/Knox Goodwill being incorporated in our community. If you know of an individual who was a past board member, who would like to be involved in our celebration, please contact our offices at (740) 345-9861.

Senior Staff

Timothy J. Young CEO/President

Lisa A. Baker Vice President of Communications

Judith L. DeBevoise

Goodwill offers competitively priced, quality custodial services with on-time delivery. Free estimates are provided for each job. Goodwill employees receive extensive training and third-party certification. Effective quality control programs are utilized meeting all federal, state, city, OSHA, & customer guidelines.

Contract Services

- General Office Cleaning
- Sustainable Cleaning Services
- Hard Surface Floor Care
- All Types of Carpet Care • Window Cleaning
- Snow Removal
- Fire and Water Restoration

Goodwill contract services offer a full line of janitorial and maintenance equipment and supplies. Goodwill is fully insured and can provide security and background checks.

Floor Care

Our highly trained staff are experienced in all types of floor care. We can provide a one-time clean, strip, and finish service or continuous maintenance.

Contracts Employees

In 2015, Goodwill was fortunate to employ 151 individuals at year end. These employees worked in excess of 259,175 labor hours and maintained nearly 5 million square feet of space.

-Goodwill2Go-**Online Shopping**

Goodwill's internet auction site

In June 1957, Goodwill arrived in Newark, Ohio. An inspired group of women, The Business and Professional Women's Club of Newark, saw there was an expanding number of disabled individuals who were unemployed. From our humble beginnings of one employee, Licking/Knox Goodwill Industries, Inc. grew and was incorporated on November 16, 1977.

Today, Licking/Knox Goodwill employs over 350 individuals and we have grown to become a record setting organization with diverse business practices.

2015 Achievements

• 24,090 volunteer hours.

• 350 full and part-time employees across all divisions.

• 16 additional employees at Goodwill2Go location.

• 5 million square feet of building space maintained in custodial contracts

• 168 events were hosted at The Grove by the River banquet

• 8 scholarships were awarded from the Licking/Knox Goodwill Foundation.

- 1st place in the Newark Jaycees Community Parade.
- 10 housing units added.
- 9 retail stores in Licking and Knox Counties.
- 49,417 propane gallons sold.
- 42 formal dresses were donated to high school students.

As we look forward to our fu-

Job Training in the Community

series of programs used to assist an individual's transition into the workforce. Real life people needing assistance is what Goodwill is about.

Benefits to Local Business

Goodwill continually seeks partnerships with local businesses to provide a variety of work opportunities for our Goodwill clients. Employers receive "free

Goodwill Career Services is a labor" in exchange for providing a client the opportunity to transition back into the workforce. Business are given the opportunity to evaluate the client's performance and to considered them for hire.

> In 2015, our Career Services Specialists placed 43 individuals into competitive employment within our community.

Pony Express



Riding is an excellent form of recreation and socialization. It helps to develop self-awareness, self-confidence, and self-discipline. Riding also strengthens and relaxes muscles, improves posture, balance, and coordination.

The Pony Express program is designed to provide children with disabilities access to equestrian experiences. Participants take turns riding the horses. While on the horses, participants play games, stretch, and socialize with volunteers. One volunteer leads horses, as two additional volunteers walk with the rider to hold them on the saddle. Steps are available for those who need assistance mounting their horse.

In 2015, the Pony Express pro-

Action Security Group

(740) 345-9850 Don't Become a Security Statistic

Action Security Group can provide onsite posted officers at your location for all shifts including 24 hour coverage. We can also install CCTV surveillance system installations. In 2015, Action Security Group provided 2,508 labor hours to our clients.

Professional uniformed officers, driving marked company vehicles, patrol your property at random or specified frequencies. We can also accommodate continuous patrol services where our vehicle remains at your site for extended periods of time.

Action Security Group officers not only patrol, but are trained to identify unwanted individuals and suspicious activity throughout the assigned location.

Other Benefits

- Highly Visible Crime Deterrent
- Property Perimeter Checks
- Locking/Unlocking Property

hall.

Vice President of Contracts

Lynn B. Fawcett Vice President of Finance

Richard L. Gray Vice President of Retail

Sherry L. Hamilton Vice President of Human Resources

Terri J. Porter Vice President of Career Services

David K. Spencer Vice President of Facilities

Our Mission

Licking/Knox Goodwill Industries, Inc. provides training, employment, and support services to individuals with disabilities and other barriers to employment.

(www.shopgoodwill.com) posts items online to customers across the country. It's an easy and fun way to find Goodwill's most unique items. In 2015, 39,525 items were sold via internet auction to 32,013 customers.

Create a free shopgoodwill.com auction account today! You can start bidding immediately!

1. Visit www.shopgoodwill.com **2.** Click the Sign In button **3.** Click the Sign Me Up text link Find our 8,500 sq ft locaconveniently tion, located in Downtown Newark at 35 Wilson Street, directly across from Goodwill Used Cars.

(740) 345-9861 ext 230 Find Us on eBay Too!

ture, we will continue to provide essential services to our community, including expanding our housing services and creating jobs for people with disabilities.

gram served 11 children in the spring and 12 children in the fall. Totaling 180 volunteer hours for the year.

• Quick Officer Response

- Burglar Alarm Response Officer
- Safety Hazard Reporting

www.ActionSecurityGroup.org License Number: 201121001814



Administrative Offices | 65 South 5th Street | PO Box 828 | Newark, Ohio | 740 345 9861 | www.goodwillnewark.com

Newark, Ohio | www.goodwillnewark.com

2015 Annual Report

The Grove by the River



Banquet **Facilities**

Banquet Hall

Our 8,600 square foot banquet hall can accommodate a seated dinner for up to 200 people in the large room and 75 people in the medium room. The outdoor patio, directly off the large room, can accommodate an additional 200 people.

The facility can be arranged to accommodate most set ups and is perfect for wedding receptions, baby showers, and other parties.

We have a fully integrated sound system, video projector, stage, and a wrap around paved patio perfect for outdoor get togethers.

Riverfront Weddings

Our river deck is perfect for riverfront weddings with a scenic backdrop. beautiful Services include outdoor seating for up to 200 people, shuttle service from reception hall for the bridal party, and a bridal tent at the ceremony site.

Camping and **Public Park**

Amenities at The Grove

Our facilities include a large playground, sand volleyball, river access, bath house, sanitation station, and free wifi.

Shelter House

Our 1,600 square foot shelter house offers a full kitchen (sinks, refrigerator, stove and microwave), wood burning fire place, and picnic tables.

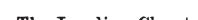
Camping

Campsites at The Grove are along the banks of the North Fork of the Licking River.

We offer tent camping, water and electric sites, and full hookup sites. All of our sites offer 30 amp service.

All campsites have a fire ring and picnic table. Gates are closed at dusk and campers are provided with a gate opener to come and go at their leisure.

Pets are welcome as long as they remain on a leash. Pets are not permitted on the playground.



Youth Mentoring

The mission of GoodGuides is building positive relationships between youth and adults through mentoring and goal setting, striving to keep students enrolled in school and on a path to being successful and productive members of the community. In 2015, GoodGuides provided in-school mentoring services to 241 students grades 6 to seniors.

PROGRAM OVERVIEW

GoodGuides builds on best practices and evidence-based approaches to mentoring, job readiness/training, and community partnerships outlined by the National Mentoring Partnership.

The nine-month program (running concurrent with the school year) provides support for youth as they navigate adolescence. GoodGuides Mentoring builds positive relationships with peers, older students and adults.

Activities and discussion topics are designed to teach students to interact with others and to become more involved with their families and the community. Research has shown that when families are strengthened, youth can focus on education and employment skills to improve their futures.

GOODGUIDES BASICS

GoodGuides meet during a nonacademic time during the school day. Students never miss class to attend mentoring sessions.

There is always something new during mentoring sessions. Activities and conversation sum up a typical day.

Mentoring sessions are a safe place where you can share your feelings and there is no judge-

GoodGuides Retail Store Locations

Heath • 550 Hopewell Drive (740) 522-1212 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

Buckeye Lake • 10933 Hebron Road (740) 928-0199 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

Pataskala • 78 Oak Meadow Drive (740) 927-2500 Monday – Saturday 9 am to 9 pm Sunday – 11 am to 7 pm

Johnstown • 715 Coshocton Road (740) 967-2926 Monday – Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

Utica • 41 Columbus Road (740) 892-9123 Monday – Saturday 9 am to 7 pm Sunday – 11 am to 7 pm

Newark 1199 Mount Vernon Road (740) 364-0804 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

101 Union Street (740) 345-8191 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

Goodwill2Go 35 Wilson Street (740) 345-9861 ext 230 www.shopgoodwill.com Also Find Us on eBay! Monday – Friday, 9 am to 6 pm Saturday 9 am to 2 pm

Mount Vernon 855 Coshocton Avenue (740) 392-9991 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

60 B Parrott Street (740) 393-0081 Monday - Saturday, 9 am to 9 pm Sunday 11 am to 7 pm

Homeless Housing

Goodwill, in collaboration with the Licking County Coalition for Housing, has four efficiency apartments, two homes, and an apartment complex to provide transitional housing for the community. Veterans are given preference and eligibility is determined by the Coalition.

Emergency **Voucher Program**

Retail stores provide emergency clothing assistance to residents of Licking and Knox counties. Eligibility is determined by area agencies who issue vouchers on behalf of Goodwill. Vouchers may be issued to adults once a year and children under the age of 18 every six months.

KICKstart

A program that focuses on providing youth who are aging out of foster care the assistance they need to become productive community members. In 2015, Goodwill provided free services to one individual.

Our services are tailored to meet your needs. You will be paired with a Career Services Specialist who will help you plan your experience while guiding you to become self-sufficient.

All participants start by attending an informational meeting with our specialist. After that we will work with you to determine your needs and goals.

Program Costs

This program is fully funded by Licking/Knox Goodwill Industries, Inc. There are no application or training costs.

Summer

Pg. 2

Priceless Dresses and Dreams

Priceless Dresses and Dreams is a free formal wear closet for students in Licking and Knox counties. There are a variety of dresses in every style, size, and color. All formal wear was received as donations.

The dress closet has grown into a full dress shop within the Goodwill Unlimited Store located at 550 Hopewell Drive in Heath, Ohio. Visitors can browse a variety of dresses, shoes, and accessories and are assisted by volunteers during shopping experience. their Open by appointment only.

The Lending Closet

Community donations have made it possible for Licking/ Knox Goodwill to offer a free medical equipment lending closet.

All loans are for 6 weeks with an option to extend for an additional 6 weeks. We currently stock a variety of medical equipment pieces: Bedside Tables, Canes and Quad Canes, Crutches and Brace Crutches, Shower Chairs and Stools, Toilet Chairs and Elevated Toilet Seats, Walkers and Seated Walkers, Wheelchairs with and without Foot Rests.

We strongly suggest calling ahead to check availability and to reserve your equipment. Please call (740) 345-9861 and press 0 (zero) to reach the operator.

ment from your classmates.

LONG-TERM BENEFITS

Participants of the GoodGuides set individualized goals. With a primary focus on graduating high school, students are provided guidance and assisted in the areas of social development, follow-through, family strengthening, and academic improvement.



In 2015, the Licking/Knox Goodwill Retail Division employed 156 individuals at year end. Our nine brick and mortar retail stores served 423,542 customers and accepted donations from 128,050 generous community members.



Youth

Summer Youth Programs are intended to promote a student's transition from high school to post-secondary education, vocational training, or integrated employment. In 2015, Goodwill provided summer youth training to 22 students.

Services may include an evaluation of the consumer's vocational needs, instruction on vocational topics (such as interviewing skills, work behaviors, basic job readiness skills, and independent living skills) as well as integrated community based work experiences.

Staff work with students to learn job tasks and skills needed in the workplace. Students are paid Ohio minimum wage for work time.

2016 - 2020 Strategic Plan

The strategic planning process includes reviewing the needs of our community, prioritizing initiatives, and creating a plan of action to accomplish our objectives.

The Needs of **Our Community**

Licking/Knox Goodwill is in consistent contact with our community by encouraging staff to join service organizations, sit on committees, attend community events, and providing expert knowledge to other non-profit organizations.

Members of our Board of Trustees and Administrative Staff are active with the local Lions Club, Kiwanis, Rotary, Department of Job and Family Services, area Chamber of Commerce Offices, United Way, Opportunities for Ohioans with Disabilities, LICCO Incorporated, Developmental Disabilities, local school districts, and much more.

After a thorough assessment of the needs of our community, our Senior Staff were charged with setting objectives on needed New Business / Service Options or How to Enhance Current Business / Services. Staff then consulted the individuals we serve and partner organizations to determine the best plan of action.

Prioritizing Initiatives

Each division of Licking/Knox Goodwill Industries, Inc. is charged with accomplishing three main objectives during the five-year plan. Senior Staff consulted with their departments, clients, and stakeholders in the community to determine the steps necessary to accomplish each of the main objectives.

Research for each objective was completed and a timeline of established target dates was published to staff and Board Trustees.

Senior Staff have also been charged with providing additional training to staff or seeking outside talent to create a succession plan for key positions.

A Plan of Action

Over the next five years, Licking/Knox Goodwill Senior Staff will be providing quarterly updates as to the progress of each objective. As we move forward, considering the changing needs of our community, the plan will not remain static. Many steps to completing objectives may receive updates or modifications to accomplish the ultimate goal of providing training, employment, and support services to individuals with disabilities and other barriers to employment.

With every effort, Licking/ Knox Goodwill Industries, Inc. will remain a premier non-profit organization in our community. We hope to expand our efforts to touch the lives of everyone who desires to better themselves through the services and employment we provide. If you would like to learn more about Licking/Knox Goodwill and the services we provide, please visit www.goodwillnewark.com.

Goal 1:

Diversify by Developing New **Business or Services**

Goal 2:

Provide Improved Product to the Community by Enhancing Current Business or Services.

Goal 3:

Strengthen Mission Through Awareness and Specialized Training

Goal 4:

Succession Planning for Key Positions.

2015 Financial Data

as of December 31, 2015 • UNAUDITED

Consolidated Revenues & Expenses

Revenue	
Contracts\$	7,133,131.95
Career Services\$	458,604.61
Retail Sales\$	6,454,537.51
Donations\$	734,602.68
Other\$	334,243.08
United Way\$	25,500.00
Total Revenue\$	15,140,619.83

Expenses

Specialized Training Programs

Goodwill offers specialized programs to benefit both employers and clients. A knowledgeable Career Services Specialist is assigned to each client and assists throughout the process. Job Coaching is available, as needed,

Donate to Goodwill

Donations to Licking/Knox Goodwill's retail stores help fund our mission. Customers may bring donations to any Goodwill store location. Donations are sorted, processed, and distributed to the sales floor for waiting customers. When you donate your gently-used items to Goodwill, you can be confident they will be used wisely. In 2015, 128,050 individuals donated to our retail stores.

State Use Program

The State Use Program is administered by the Department of Administrative Services creating employment opportunities for people with severe Disabilities within our State Facilities. As part of the State Use Program Goodwill partners with state agencies to provide employment for people with significant disabilities and other barriers to employment.

AbilityOne Program

The AbilityOne Program is administered by the Committee for Purchase From People Who Are Blind or Severely Disabled with assistance from National Industries for the Blind and SourceAmerica - Creating Employment Opportunities for People with Severe Disabilities.

Through the use of a Federal Program called the Javits-Wagner-O'Day (JWOD) Act. Under the AbilityOne Program, Goodwill holds federal contracts and provides employment for people who are blind or have other

Scholarships Available

Licking/Knox Goodwill Industries, Inc. (Goodwill) through its Foundation, offers scholarships for post secondary education, including trade schools, professional certification, and higher education programs. Other continuing education programs will be considered on a case by case basis.

Goodwill believes that personal financial contribution is important to success and therefore does not offer 100% scholarships. You may be required to provide proof that you are able and willing to contribute financially towards your education.

Scholarships are awarded at the discretion of the Licking/Knox Goodwill Industries, Inc. Foundation and the Board of Trustees for Licking/Knox Goodwill Industries, Inc.

Eligibility

Applicants must meet at least one of the following criteria:

· Goodwill employees currently in active status, employees' immediate families (spouse or dependents), clients participating in Career Services, and clients who have successfully completed a Career Services program within the previous twelve months.

 -OR- Licking and Knox county graduating seniors having a disability or other barrier to employment.

· -OR- Licking and Knox County residents at least 18 years old having a disability or other barrier to employment.

 -OR- Licking and Knox county students attending trade school in lieu of traditional high school.

•All applicants must be in good standing with Licking/Knox Goodwill Industries, Inc. and the Licking/Knox Goodwill Industries Inc. Foundation.

Wages\$	6,950,180.77
Payroll Taxes\$	640,313.99
Benefits Expense\$	1,144,420.13
Depreciation\$	257,051.12
Operating Expenses\$	4,508,613.57
Total Expenses\$	13,500,579.58

Excess of Public Support and Revenue Over Expenditures.....\$ 1,640,040.25

Consolidated Balance Sheet

Assets

Cash & Investments\$	12,440,568.41
Accounts Receivable\$	1,172,491.46
Property, Plant, Equipment\$	3,351,694.01
Inventory\$	495,461.10
Prepaid Expenses/Sundry Deposits\$	269,415.58
Total Assets\$	17,729,630.56

Liabilities

Accounts Payable\$	110,257.75
Accrued Expenses\$	565,966.20
Other Liabilities\$	37,940.08
Total Liabilities\$	714,164.03
Fund Balance\$	17,015,466.53
Total Liabilities and Fund Balance\$	17,729,630.56

),180.77	to ensure a smooth transition.
),313.99	Job Retention services are avail-
4,420.13	able at no charge for the first 90
,051.12	days if a client is hired.

In 2015, Goodwill's Career Services division served 450 individuals, with 100 of those clients completing Community Based Assessments at partner businesses and organizations.

- Career Exploration
- Community Based Assessment
- Job Coaching
- Job Development
- Job Retention

- Job Seeking Skills Training
- Life Skills Training
- Work Adjustment

Employers may be eligible for federal tax credits by hiring a Goodwill client.

severe disabilities.



Goodwill partners with several salvage companies to get the most out of your donations. Clothing, books, shoes, stuffed animals, cell phones, and computers in poor condition are processed and sold as salvage.

Goodwill has a partnership with Dell to recycle obsolete or broken computer equipment. Anything that attaches to a computer can be recycled through this residential recycling program. Computer towers, monitors, disks, CDs, keyboards, mice, speakers, etc., can be dropped off at any Goodwill retail store.

•All applicants must have a GED or high school diploma -or- be a graduating senior -orbe currently enrolled in high school.

•All applicants must be pursuing secondary or post-secondary education through a trade school, professional certification, or Associate, Bachelor, Masters, or PHD programs. Other continuing education programs will be considered on a case by case basis.

PROPANE Perfect for grilling, motor homes, contractors, and more. Goodwill Plaza - Newark Goodwill Unlimited - Heath 49,417 Gallons Sold in 2015

Newark, Ohio | www.goodwillnewark.com

2015 Annual Report

Donate Any Vehicle

Goodwill's Used Car Lot accepts donations of any vehicle. Boats are welcomed so long as they are in good working condition. Call to arrange FREE pickup or drop off your vehicle during business hours. All you need is the title and keys. In 2015, we received 58 community vehicle donations. Sales of 48 vehicles help support Goodwill's programming for people with disabilities.

Tax Deductions

Donate your vehicle today and receive a tax deduction for the gross proceeds received from the sale of the vehicle (consult your tax advisory for details). After your vehicle has sold, you will receive tax documentation in the mail.



36 Wilson Street • Newark, Ohio (740) 345-4749

Steps to Donate

1. Verify the car has a clear title.

2. Call the Goodwill Used Car Lot at (740) 345-4749.

3. We will schedule a pick-up time or you can drop off.

4. Have your vehicle's title and your State Issued ID ready when we arrive.

5. Do not sign your title before we arrive.

6. Your vehicle is offered for sale on our used car lot.

7. When your vehicle sells, we will mail you a 1098C tax form for tax deduction purposes.

Employee Training

New employees with Goodwill complete anywhere from 24 to 150 hours of training in their first 90 days of employment. All employees complete competency based annual training on topics such as customer service, harassment, diversity, and hazardous communications. In 2015, employees received 11,593 hours of training.



In 2016, Licking/Knox Goodwill will be seeking CARF Accreditation in the field Employement Planning Services. The organization has previously received six consecutive Three-Year Accreditations from the Commission on Accreditation of Rehabilitation Facilities.

Professional Ethics

It is the policy of Licking/ Knox Goodwill Industries, Inc. to adhere to a comprehensive code of professional ethics in all aspects of its operations, including, but not limited to: marketing, business dealings, service delivery, human resources, and professional responsibilities. For a copy of our complete policy, please contact: Licking/Knox Goodwill Industries, Inc. Human Resource Department.

EEOC

The written Licking/Knox Goodwill Industries, Inc. Affirmative Action Plan may be viewed at the Administrative Office located at 65 S. 5th Street. Newark, Ohio between the hours of 8 am and 5 pm Monday through Friday.

Transportation and **Facilities Division**

The Transportation Division services Goodwill fleet vehicles including those used to transport employees to and from Goodwill work sites.

Facilities personnel provide general maintenance for Goodwill sites and equipment.

Sunshine Garden

In an effort to create jobs for individuals with barriers to employment, Goodwill has started a garden. A green house, with six raised beds, has been built and planted in preparation for spring. Watch for vegetables for sale at select retail locations.

Director Direct

This program provides postage paid feedback forms at all Goodwill sites. Anyone can fill out the form to express their opinion to the CEO/President. All Director Direct comments are addressed and reviewed at Board of Trustee Meetings.

C.A.R.E. About Safety

The C.A.R.E program provides postage paid feedback forms at all Goodwill worksites.

Employees can fill out the form to address safety concerns, suggest safety ideas, or simply to express a positive or negative safety action they have observed.

These forms are reviewed by Goodwill's Safety and Security Committee.



Goodwill maintains a fleet of over 35 vehicles, many of which provide daily transportation for Goodwill employees to and from several of our employment sites.

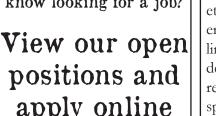
In 2015, 35 employees were enrolled in the ridership program and traveled over 64,400 miles.

HIRING

Are you or someone you know looking for a job?

positions and apply online

goodwillnewark.com/ employment.



Community Partners

7-Up Bottling Company A&A Electric **Advanced Accessories Alphalink Technologies American Red Cross** American Merchandise Liquidators Anderson Lavman Company Anthony Comisford, Magician Area Development Foundation of Knox County Army Corp of Engineers Associated Industries for the Blind Behavioral Healthcare Partners Bill and Pam's Tree Service Big Brother Big Sisters of Licking County Bowman Parts Company, Inc. Buckeye Lake Chamber of Commerce Buckeye Linen Service Bureau of Worker's Compensation **BVG** Sales CDC/DD **Central Ohio Technical College Champion Energy Services** City of Mount Vernon City of Newark City of Heath Clark Schaefer Hackett **Community Foundation of** Mount Vernon & Knox County Corsi Asphalt **Creative Foundations Crossroads Furniture** C - TEC

Defense Financial and Accounting Service **Defense Supply Center** Columbus Department of Job and Family Services Department of Administrative Services **Department of Veterans** Affairs

DMO Security DOR-MAR HVAC Doug's Far Side Catering Dumbaugh Insurance **Edward Jones** Elder-Beerman **Environmental Protection** Agency **Famous Supply** First-Knox National Bank **Functional Training Services** Genco Governor's Office for Closing the Achievement Gap Gummer Wholesale Inc. Granville Public Library Heath Police Department Holophane, A Division of Acuity Brands Lighting Inc. Home Depot Impact Martial Arts John Hinderer Honda Kindred Healthcare Centre **Kingswood Court Apartments** Knox Area Transit (KAT) Knox County Board of **Developmental Disabilities Knox County Career Center** Knox County Head Start Knox County Health Department

Knox County Schools Kool 101.7 WNKO Radio LAPP Legal Council, Rod Nelson **LICCO** Incorporated Licking County Aging Program Licking County Board of **Developmental Disabilities** Licking County Center for the Visually Impaired

Moyer Group - Merrill Lynch Neff's Cardinal Market New Hope Industries Newark City Schools Newark Digital Academy **Newark Electric** Newark Kiwanis Newark Parks and Recreation District **ODOT** District 5, Knox County Garage Ohio Bureau of Employment Services Ohio Bureau of Public Health Laboratories Ohio Central Railroad Ohio Department of Agriculture **Ohio Department of Natural** Resources Ohio Eastern Star Home Ohio Environmental **Protection Agency** Ohio Means Jobs **Knox County Offices** Licking County Offices Ohio Office of Procurement Ohio State Fire Marshal Academy **Ohio Store Fixtures Omness Designs Opportunities for Ohioans** with Disabilities **Opportunity Knox Opportunity Links** Paradise in the Sky Park National Bank Pathways of Central Ohio Pet Plex Animal Hospital PX

Ross Granville Market SourceAmerica St. Johns Lutheran Church Saint Vincent de Paul Center StableMates 4-H Club State Farm Insurance Stifel Nicolaus & Co Inc Super Q 93.7 WQIO Tayler's Dance Academy Tectum Tee Jave's Country Places Inc. The Energy Co-Op The Janton Company The Main Place The Ohio State University at Newark TouchPointe Tim Horton's Cafe and Bake Shop **Treasure Gallerv** United States Army Reserves United Way of Licking County UTC Velvet Ice Cream Veritas Veteran Services Village of Buckeye Lake Village of Johnstown Village of Pataskala Village of Utica Vorys, Sater, Seymour, & Pease Washington Auto Parts Waste Management Weathervane Playhouse Westbrook's Lawn Service Wilson Marketing WCLT Radio **YES** Club Zonta

Pg. 4

Licking County Chamber of Commerce Licking County Coalition for Housing Licking County Coalition of Care Licking County Convention and Visitors Bureau Licking County Equestrian Center Licking County Family YMCA Licking County Foundation Licking County Humane Society Licking County Library Licking County Municipal **Court Systems** Licking County Veterans Services Commission Licking Memorial Hospital Licking Metropolitan Housing Lil Bear Lions of Newark, Ohio **Magic Creations** Marc Miller, PHD Modrian Accessories Meijer Inc. Mistras Mount Vernon Nazarene University